

## Mobile Sales on a Laptop

The stand-alone solution for your sales team on the move.

### Introduction

Trinity has always recognised that successful distribution starts with successful sales. The whole process of sales order capture can be enhanced by providing users with the most effective and appropriate methods of entering their transactions.

In some business environments this means a salesperson out on the road sitting down with a customer where they can introduce items, show images, check on stock levels and customer history. Where this level of detail is required then a hand-held device is unlikely to suffice. The salesperson needs to work at a laptop, ideally without the necessity to establish an internet connection. Trinity Mobile Sales is an anytime, anywhere solution.

### Key Features

- Regular Easy Synchronisation With Home System.** This synchronisation is quick and easy ensuring the home system knows about new transactions while the user is kept up to date on stock levels, prices etc. Data exchanged will only be for the customers and items directly related to that salesperson.
- Fast Transaction Entry. TMS** allows for quote, order and returns entry. Powerful look-ups mean quick data retrieval while order quantities can be entered easily against item lists
- Integration to Trinity Features.** Transaction Entry can make use of powerful Trinity features such as drill down inventory catalogs as well as some of the features of Trinity's Extended Pricing Enhancements such as Volume Discounting
- On-line Inquiries** including transaction history with document and item search as well as aged debt .
- Familiar look and feel**—because the solution is designed specifically to work with Dynamics GP it uses many of that product's features such as note boxes and document types.

## Trinity Mobile Sales

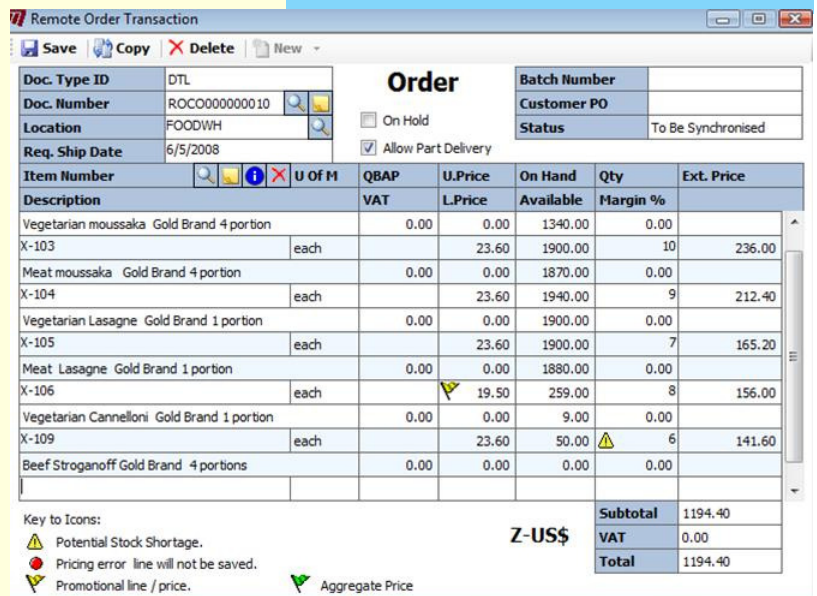
### How it works..

Each salesperson's laptop carries a copy of the .NET application allowing the user to

- Enter Quotes
- Enter Orders
- Enter Returns
- Copy Quotes/Orders/Returns
- Review Customer Debt and Account
- Search Item Catalog
- View Item Images
- View Customer Prices
- Track volume discounts
- View transaction history

With a single key press the salesperson can synchronise data as frequently as they wish. This means not only transferring new orders etc into the home system but collecting updated stock and customer information at the same time.

Trinity Mobile Sales (TMS) will be built to meet your needs. (See working with Trinity over the page.) Because it is an external .NET solution it can be adapted and extended to meet the needs of specific businesses.



| Item Number | Description                                     | VAT  | U.Price | L.Price | On Hand | Qty | Ext. Price      |         |
|-------------|---|------|---------|---------|---------|-----|-----------------|---------|
| X-103       | Vegetarian moussaka Gold Brand 4 portion each   | 0.00 | 0.00    | 23.60   | 1340.00 | 10  | 236.00          |         |
| X-104       | Meat moussaka Gold Brand 4 portion each         | 0.00 | 0.00    | 23.60   | 1870.00 | 9   | 212.40          |         |
| X-105       | Vegetarian Lasagne Gold Brand 1 portion each    | 0.00 | 0.00    | 23.60   | 1900.00 | 7   | 165.20          |         |
| X-106       | Meat Lasagne Gold Brand 1 portion each          | 0.00 | 0.00    | 19.50   | 1880.00 | 8   | 156.00          |         |
| X-109       | Vegetarian Cannelloni Gold Brand 1 portion each | 0.00 | 0.00    | 23.60   | 9.00    | 6   | 141.60          |         |
|             | Beef Stroganoff Gold Brand 4 portions           | 0.00 | 0.00    |         | 0.00    |     |                 |         |
|             |   |      |         |         |         |     | <b>Subtotal</b> | 1194.40 |
|             |   |      |         |         |         |     | <b>VAT</b>      | 0.00    |
|             |   |      |         |         |         |     | <b>Total</b>    | 1194.40 |

## Mobile Sales on a Laptop

## TRINITY

FOR WHOLESALE DISTRIBUTION

### Application Power

- **Ease of Use**—Simply turn on your laptop and you're ready to go. You can synchronise as frequently as you want or need based on a single key press.
- **Customer Friendly** The application has been designed so that you can use it with your customer showing him product options and images, turning the application into a selling tool.
- **Scalability and Reduced Licence Costs.** TMS users do not require a GP log in so there is no limit to the number of users that you may have accessing data and entering transactions.
- **Adaptable to Individual Business Needs** The software is written in .NET and uses industry standard tools such as SQL Replication and e-Connect to exchange data.
- **Reduced Administration Costs** Eliminate paper recording of transactions. No more re-keying of quotes and orders saving time and improving accuracy.

### Leading UK Reseller

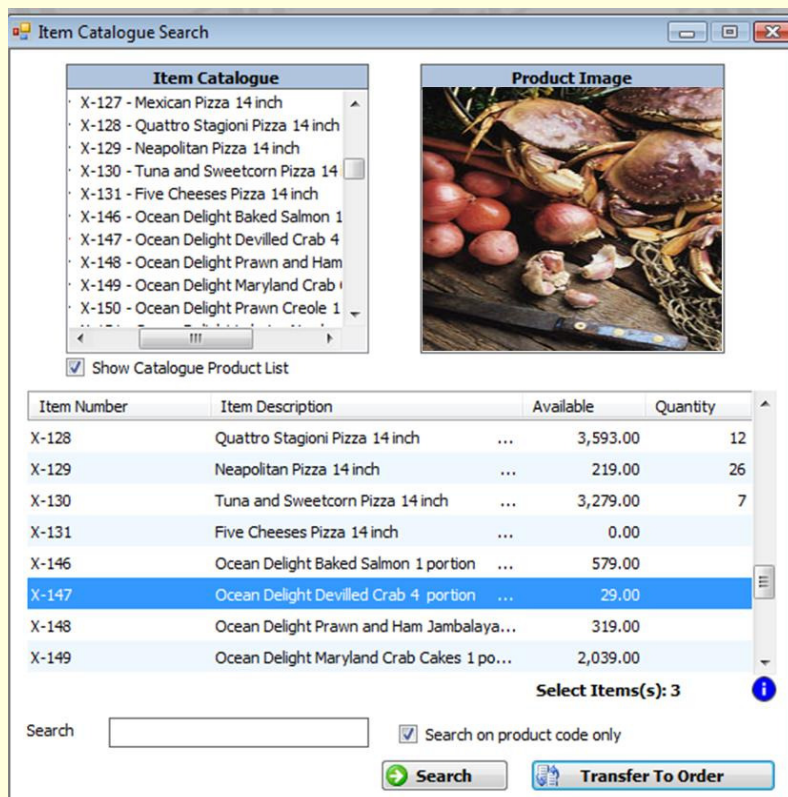
As a leading UK reseller in its own right Trinity has over twenty years experience of the wholesale distribution sector.

### Working with Trinity

If you would like to learn more about how you can implement Trinity Mobile Sales in your organisation please contact Trinity for an initial needs assessment.

We can demonstrate the solution we have described in this brochure but we will also help you to define your exact needs so that your solution matches your business requirements.

Wherever possible and practical and with the agreement of the customer new features will be incorporated into our standard package version.



Item Catalogue Search

**Item Catalogue**

- X-127 - Mexican Pizza 14 inch
- X-128 - Quattro Stagioni Pizza 14 inch
- X-129 - Neapolitan Pizza 14 inch
- X-130 - Tuna and Sweetcorn Pizza 14
- X-131 - Five Cheeses Pizza 14 inch
- X-146 - Ocean Delight Baked Salmon 1
- X-147 - Ocean Delight Devilled Crab 4
- X-148 - Ocean Delight Prawn and Ham
- X-149 - Ocean Delight Maryland Crab
- X-150 - Ocean Delight Prawn Creole 1

**Product Image**

Show Catalogue Product List

| Item Number | Item Description                          | Available | Quantity    |
|-------------|---|-----------|-------------|
| X-128       | Quattro Stagioni Pizza 14 inch            | ...       | 3,593.00 12 |
| X-129       | Neapolitan Pizza 14 inch                  | ...       | 219.00 26   |
| X-130       | Tuna and Sweetcorn Pizza 14 inch          | ...       | 3,279.00 7  |
| X-131       | Five Cheeses Pizza 14 inch                | ...       | 0.00        |
| X-146       | Ocean Delight Baked Salmon 1 portion      | ...       | 579.00      |
| X-147       | Ocean Delight Devilled Crab 4 portion     | ...       | 29.00       |
| X-148       | Ocean Delight Prawn and Ham Jambalaya...  | ...       | 319.00      |
| X-149       | Ocean Delight Maryland Crab Cakes 1 po... | ...       | 2,039.00    |

Select Items(s): 3

Search   Search on product code only

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